



**APPRECIATIVE INQUIRY
FOUNDATIONS
*Theory, Practice and Application***

***Lincoln, England 3-7 September 2018
with
Barbara Sloan & Mette Jacobsgaard***

ABOUT APPRECIATIVE INQUIRY

Appreciative Inquiry (AI) is a powerful new vehicle for energising positive change in an organisation's or community's human, ecological and economic functioning. Its aim is to discover, expand, and sustain an organisation's root causes of success.

As a next generation approach to the whole field of organisation change and development, AI is a consulting process which grows out of social constructionist thought and its applications to organisation and community transformation.

While AI is very effective in facilitating change at the individual and small group level, AI is particularly useful in complex environments and situations with culture transformation, restructuring, mergers, acquisitions, programme formulation and evaluation, strategic planning and for relational processes such as union/management relationship, teambuilding, conflict and capacity building. AI also enables managers to make the essential leap in becoming true leaders of their organisations.

ABOUT THE WORKSHOP

This LIMITED ENROLLMENT workshop is designed for managers, human resource professionals, organisational and community facilitators, from corporate, governmental and charitable, not-for-profit organisations. - anyone who wants to get a solid grounding in the theory and practice of Appreciative Inquiry.

Developed over the past two decades, this workshop uses an experience-based model that prepares consultants to work with AI in client systems and prepares leaders and managers to use AI for working with organisation and community change.

Rather than just another technique, AI is presented as a radically innovative approach to facilitating change. Illustrations of this constructive approach to organisation transformation will be drawn from work with small and large corporations, with communities, and with international organisations addressing global issues of trans-boundary concern.

WHAT YOU WILL LEARN

This in-depth workshop will cover both the theory and practice of Appreciative Inquiry. Special attention will be given to the power of positive questions; the simultaneity of inquiry and change; the function of narrative and metaphor in human systems transformation; how to deal with spiralling vocabularies of human deficit, how to create alignment across functional, generational, cultural and technical boundaries; and how to build global organising capacity to meet the challenges of the next millennium. In addition to becoming familiar with tools for applying AI in organisations and other human systems, workshop participants will:

- Receive support in actually practising appreciative topic identification, question construction, interviewing skills, grounded visioning, translating the vision into innovative processes, practices, roles and structures and implementing for sustainability
- Work through case examples of actual Appreciative Inquiry consulting projects that are brought by other participants
- Become familiar with the multi-disciplinary principles, research and theory base of AI
- Develop their ability to apply the AI framework to a variety of interventions such as: Strategic Planning, Internal Auditing, Organisational Redesign, Mergers, Teambuilding, Programme Formulation and Evaluation, and Diversity.
- Learn how to introduce this strikingly different approach in ways congruent with AI philosophy.

WORKSHOP DETAILS (Registration, Travel and Hotels)

START AND STOP TIMES:

The workshop lasts four and a half days.- Monday through Friday

The schedule is as follows:

- Registration on Monday. 8:30 – 9:00 am
- First session starts, Monday 9:00 am
- Tuesday – Thursday 9:00am - 5:00 pm
- Friday 9:00 am – 12:30 pm

Dress is casual and comfortable

LOCATION AND TRAVEL: The workshop will be held at the Lincoln Hotel (www.thelincolnhotel.com), which stands at the heart of the medieval city of Lincoln, facing the ancient cathedral.

Lincoln is reachable by train (about 2 hours from London) from throughout the UK, by road, and by air at Humberside International Airport. For those flying from abroad, KLM flies directly from Amsterdam to Humberside international airport. Upon receiving your registration, we will provide further travel details if required.

HOTEL RESERVATIONS/ROOM & BOARD: We have made an arrangement with the Lincoln Hotel at rate of £85,- per night for a single room incl. breakfast. Double occupancy is £90,-. You will be responsible for your own booking. The contact details of the Lincoln Hotel are Tel: (44) 01522 520 348 and fax: (44) 01522 510 780. You may wish to find alternative accommodation and we recommend that you look for a place that is close to the cathedral in Lincoln. We can also provide you with a list of Bed and Breakfast places that participants in previous workshops have recommended.

REGISTRATION AND FEE:

The course fee includes materials, including a copy of Jane Watkins' book, "Appreciative Inquiry, Change at the Speed of Imagination", lunch every day and all coffee/tea breaks.

Prices start at £1100 and climb up to £1600. There are only a couple of places in each price bracket. Once the allocated places for each price level have been booked, the opportunity is gone and the price will go up to the next level. This is an automated system, so make sure you sign up as soon as you can.

To sign up: <https://www.eventbrite.com/e/appreciative-inquiry-foundations-lincoln-2018-tickets-41396431842>

If you are unable to pay with a credit card, need a purchase order etc. then pls contact Mette on the numbers given below.

ABOUT THE FACILITATORS:

Barbara Sloan is President of *Sloan Dialogs, LLC*, an internationally recognized consultancy specializing in change, strategic planning, executive coaching and team building. She facilitates high quality dialogue among people and groups to spark creativity, establish understanding, and forge alliances -- to realize the capacity for full collaboration. She designs and facilitates meetings that bring together stakeholders with very different needs who, after working together for two to five days, reach an unprecedented level of agreement and establish a newly collaborative way of working together.

Barbara also specializes in providing customized coaching for executives aimed at helping organizations improve results by maximizing the performance of key individuals. Her clients tap into their deep aspirations and strengths, expand their awareness of the impact of their leadership on others, and increase their effectiveness through open and genuine dialog with their colleagues, staff and other stakeholders – creating strong relationships, alignment and commitment to shared dreams.

The philosophy and approach that guide her work is called Appreciative Inquiry (AI). The energy and enthusiasm generated through this process fuels real and practical change in individuals, teams and whole organizations. She is a pioneer in the use of AI for whole system change efforts and in coaching. She offered pre-conference sessions on AI Coaching at the International Conferences on Appreciative Inquiry in 2001 and 2005 and has developed the first training course in AI Coaching which is offered through NTL Institute in the US and the Lincoln Workshop Series in the UK.

Barbara has over 30 years of experience and her clients include profit, non-profit, public and private sector organizations. This work has taken place in the US, Canada, the Caribbean, Central and Eastern Europe, Asia, Africa, Latin America, and the Middle East

Her previous positions include Director of the *NTL Institute for Organizational Change* (NTL) and Policy Analyst, Senior Consultant in management development and Manger of Career Development at the World Bank. She is presently on assignment in Bahrain with Zain, a telecom company providing wireless phone and data services in much of the Middle East and Africa.

Mette Jacobsgaard is an organisation and development aid consultant with a background in law and social and political sciences from University of Copenhagen, Denmark and Cambridge University, UK. She has worked internationally for more than 30 years with a wide spectrum of cases and countries. Her client base stretches from grass roots development projects in rural Africa and Asia to high-level work with governments, ministries and judiciaries world-wide. In addition, Mette is a trained mediator and has worked with mediation and conflict resolution in diverse environments.

Mette has worked on a number of project missions world-wide and has developed the use of Appreciative Inquiry to project identification, appraisal and evaluation as well as team building in all of these scenarios. In addition to extensive shorter term missions, Mette has experience from longer term assignments with the UNDP, and the Danish foreign ministry's development assistance programmes in Africa and Asia.

Mette has trained groups in Appreciative Inquiry in Europe as well as in Africa, Asia and the US for the past 15 years. In addition, Mette has used AI as an approach that facilitated communities, organisations, projects and NGOs move beyond participatory problem and needs analysis. The focus has been on identifying and building on past achievements and existing strengths within a community, establishing consensus around a shared vision of the future, and constructing strategies and partnerships to achieve this vision.

Mette has used Appreciative Inquiry as her preferred approach for the past 18 years and has applied it to team building, project identification, action planning and evaluation in groups varying from 2 to 200. She specialises in applying AI to diverse and mixed cultural situations and situations of conflict.

Both facilitators are members of the NTL Institute for Applied Human Behavioural Science and Stewards of the Appreciative Inquiry Community of Practice at NTL.

QUESTIONS?

For questions about the content and design of the workshop, please contact:

- Mette Jacobsgaard in the UK at: Phone: 01652 648 822 or by e-mail at mette@appreciative-inquiry.co.uk or 101572.622@compuserve.com

Cancellation conditions:

Your registration fee will be 75% refundable up till August 1st. All registrations will be due in full before August 1st. In case of late cancellation substitutions are always welcome. However, should you fail to find a person to take your place we reserve the right to retain the full amount paid.

Should we have to cancel, your workshop deposit will be returned to you.